

# Making use of waiting time

An organisational tool for encouraging health promotion in rural general practice

Catherine Harding, FRACGP, MPH, MHPEd, is a general practitioner, University of New South Wales Primary Health Care Research and Evaluation Network, Riverina Division of General Practice and Primary Health Ltd, New South Wales. cjharding@bigpond.com

Tony Hobbs, MBBS, DCH, DTM&H, ACRRM, is a general practitioner, Riverina Division of General Practice and Primary Health Ltd, New South Wales.

Michelle Pendrick, is an undergraduate Batchelor of Arts student and research assistant, University of New South Wales Primary Health Care Research and Evaluation Network, Riverina Division of General Practice and Primary Health Ltd, New South Wales.

**G**eneral practitioners are in an ideal position to encourage health promotion activities: the community sees GPs as a credible source of health information<sup>1</sup>; they see a high percentage of the population<sup>2</sup>; and can alter patients' lifestyle behaviour.<sup>3</sup> However they are often criticised for not providing this advice.<sup>4</sup>

There are several possible reasons. General practitioners' input into health promotion is limited by structural and organisational barriers (lack of time, inadequate reimbursement and training, 5,6 and a perceived need to give priority to acute health issues). Overcoming these barriers with organisational tools may increase uptake of health promotion activities.7 We developed a checklist to make use of one 'preventive opportunity' in general practice - time spent waiting for a GP. We then piloted this 'checklist' in an at risk population characterised by higher mortality rates8 and a failure to address their own health needs9 - rural men.

#### Method

We developed a short checklist which included six questions about blood pressure, cholesterol, smoking, exercise, alcohol consumption, and mood. It included the rhetorical questions: 'How often do you have your car serviced? How often do you have a 'health service'? This was given

by the receptionist to men waiting for an appointment in an attempt to make use of this time (in addition to that available within the consultation). It encouraged rural men to consider their risk factor assessment and then to discuss this with their GP.

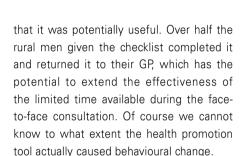
The study, undertaken in June 2003 to coincide with International Men's Health week, was part of a broader division of general practice promotion on men's health. Participants were rural men presenting to a solo general practice in a town rated RRAMA 4 in southwestern New South Wales with a population in the 2001 census of 7122.<sup>10</sup>

### Results

Throughout June 2003, 91 men presenting to the practice were given the checklist by the practice receptionist. They were older than the general population (28% >65 years compared to 18% in town census data<sup>10</sup>), with a mean age of 53 years (SD=16, range 17–83). A total of 57 (63%) returned the checklist to their GP for discussion. Their mean age was 51 (SD=15, range 18–80), while for those who did not, the mean age was 55 (SD=17, range 17–83).

#### Discussion

The checklist was designed to make use of waiting time for addressing lifestyle health risk factors. Although a small pilot study in a single practice, our results suggest



## Implications of this study for general practice

- Time spent by patients in the waiting room is often wasted.
- We found over half of rural men responded to a simple checklist addressing lifestyle risks to health.
- This has the potential to efficiently bring health promotion into the consulting room.

Conflict of interest: none declared.

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Email: afp@racgp.org.au