



[Register online](#)

Date
Saturday 24 November 2018

Time
9.00 am – 4.30 pm
Morning tea and lunch will be provided

Venue
Peppers Salt Resort and Spa
Bells Boulevard
Kingscliff NSW 2487

Cost
Early bird rates by 10 November 2018
RACGP members \$245
Non-members \$325
RACGP member and one non-member \$495

Regular rates after 10 November 2018
RACGP members \$305
Non-members \$385
RACGP member and one non-member \$600

Contact
RACGP NSW&ACT
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Program outline

New Fellows, registrars, international medical graduates, GPs and practice managers prepare for and get a head start in general practice with this workshop hosted by RACGP NSW&ACT. This interactive and practical workshop will prepare participants for the challenge of establishing and managing a successful practice.

Hear from experienced peers and other specialists covering the many factors influencing the establishment of a successful business:

- business models
- types of insurance available
- appropriate tax structures and legal considerations
- electronic management systems
- promotion and ensuring quality patients outcomes.

Learning outcomes

1. Identify the key elements for setting up a private practice
2. Consider business plans and tax structures relevant to setting up in private practice
3. Access tools and resources that will support a start in private practice
4. Consider practice accreditation and its impact on business and quality patient care
5. Clarify personal goals that will inform business decisions concerning starting up a private practice

"The thought of setting up a practice, especially later in life, is daunting. Today made that choice so much more possible."

Dr John O., NSW

Program outline Saturday 24 November 2018

9.00 am Acknowledgement of country
Introductions

9.05 am Setting up in private practice
Dr Mel Deery

9.35 am Setting up in private practice
Mr Stuart Chan

- Essential consideration to start-up
- Business models
- Tax structures
- Joining or buying into a practice and doctor arrangements

10.35 am Morning tea

10.50 am Property *Mr Stuart Chan*

- The investment case for property
- Finance options
- Property essentials
- What you need to make it happen

11.20 pm The essentials of e-health
Dr Christopher Mitchell

- Benefits of online resources
- Management systems
- Financial benefits to business planning online
- Quality and safety
- RACGP resources – Digital business toolkit

12.20 pm GP personal experience
Dr Mel Deery

12.35 am Promotion *Dr Mel Deery*

- Regulators
- Where to advertise
- How to manage your image

1.05 pm Lunch

1.35 pm Purpose *Dr John Deery*

- Clinical leadership
- Clinical excellence
- Practice quality improvement
- Continuing professional development

2.35 pm Medicare essentials
Ms Angela Mason-Lynch

- Set up
- Services
- Resources

People & policy

Ms Angela Mason-Lynch

- Making the business work
- Financial monitoring
- Controlling risk
- Accreditation
- Managing your team

3.35 pm Afternoon tea

3.50 pm Q&A Panel
All Presenters

4.30 pm Close / evaluation

Dr Mel Deery

Dr Mel Deery graduated from UNSW in 2000. She completed her RACGP Fellowship in 2009. She and her husband Dr John Deery opened their first practice in Lyneham, ACT in 2012. They opened their second practice in Crace, ACT in 2014. Thirteen GPs work between the practices. They have recently expanded their Crace practice to 16 consulting rooms. Mel would like to encourage other GPs to take up the challenge of practice ownership.

Dr John Deery

Dr John Deery graduated from UNSW in 2001. He completed his RACGP fellowship in 2005. John and his wife Mel Deery opened their first practice in Lyneham, ACT in 2012. They opened their second practice in Crace, ACT in 2014. Thirteen GPs work between the practices. They have recently expanded their Crace practice to 16 consulting rooms.

Ms Angela Mason-Lynch

Angela has worked as a practice management consultant for many large and small practices based in rural, remote and city areas. She has recently accepted the position as practice management specialist with PracticeHub, an AVANT-owned practice management platform that provides essential practice management tools and resources. Angela is a past State President of the Australian Association of Practice Managers, a past national president, fellow and certified practice manager. She is a registered nurse with a Post-graduate Certificate in Nursing Management, a Diploma in Practice Management and is a graduate of the Australian Institute of Company Directors. She has a history of commitment to ensuring health care is delivered safely, with quality outcomes in a financially viable environment that is a desirable place in which to work. Nominated for Small Business Woman of the Year in 2009, Angela is a highly sought-after presenter for many health care bodies and organisations.

Dr Christopher Mitchell

Chris holds a Fellowship of the Australian Institute of Company Directors. He has served as the President of the Royal Australian College of General Practitioners and has lead the Adoption, Benefits and Change team at the National E-Health Transition Authority (NEHTA) as a direct report to the CEO. Chris has served on many boards including NPS Medicinewise and Therapeutic Guidelines.

Mr Stuart Chan

Stuart is a partner of Cutcher & Neale's Specialist Medical Services division which delivers specialised accounting and financial services to medical professionals. He has assisted many medical practitioners in planning and structuring their businesses, improving their financial performance and business succession planning. Stuart regularly presents on topics for industry and medical associations, including the AMA (NSW) and the Australian Association of Practice Management.